



## Project Management Consulting Services

Development organizations face a long list of challenges from personnel reductions, tight budgets, rising costs, increasing security risks and ever-increasing competition for funding. As varied as they are, however, those challenges all point to one fundamental development imperative - improve project impact.

To deliver impact, a project team has to do much more than just "work harder", it has to increase the way it solves new problems by rapidly introducing new management processes and technologies; learn new skills and tasks quickly; and increase efficiency to continuously reduce operating costs. At the same time, the organization must be able to manage and support the same level of efficiency across all projects.

PM4DEV understands that such efficiency is the result of many complex, interrelated factors, ranging from technology and processes to culture and incentive and reward systems. To drive efficiency, development organizations must address those factors in a holistic fashion. And they must ensure that those factors come together at all three levels of the organization; from the organizations top management to the project team and the individual, in order to create a complete efficiency-enhancing environment.

The success of every project depends on the ability of organizations to build a project management culture, organizations need to identify the functional and technological gaps and develop the solutions to achieving those goals. The primary focus of our assessment services is to partner with you to gather information, explore options and identify solutions that will make an impact at your organization.

- Organizational Performance Development
- Project Management Methodology
- Learning and Talent Development
- Project Review and Recovery

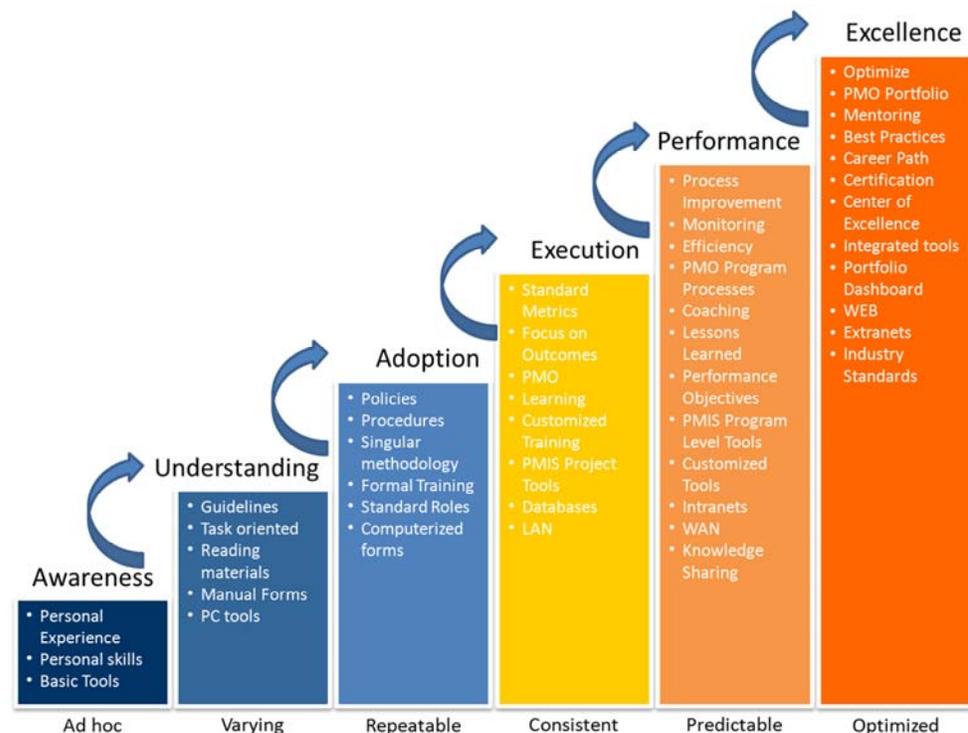
## Organizational Performance Development

PM4DEV's consulting services provide a holistic approach to improve the performance of project management in your organization. Using our assessment tools we identify the opportunities for your organization to improve your current project management practices. We know that organizations that can apply the appropriate processes and structures will manage initiatives more effectively.

Our consulting services can help your organization improve project performance with time-tested approaches that have been implemented in hundreds of organizations.

- Project Management Maturity Assessment
- Performance Measurement
- Culture & Change Management
- Project Management Office
- Project Portfolio Management

With the use of a proprietary assessment tool PM4DEV can measure the performance of your organization's practices to evaluate their effectiveness and demonstrate strategic impact. The assessment provides you with the information necessary to understand the performance of your project management processes, your tools, your training initiatives, or even your overall strategies to make intelligent decisions to choose the best options to obtain performance improvements.



## Learning and Talent Development

Our Learning and Talent Development Services are designed to help you and your organization identify the key project management competencies and create the development activities that will assist in building your organizational project management talent.

A competent project manager needs to be able to analyze a situation within different contexts and create different action routes. Regardless of formal training, the competencies grow with experience and the degree of flexibility to learning and adapting.

Our learning and Talent development services include the following:

- Competency Assessments and Development
- Project Management Career Path Development
- Targeted Training Plans
- Course Customization
- Post-Course Mentoring
- Outsourced Training Administration

We can help your organization to move beyond the perception that project management is a skill and that it is just for project managers. The reality is that project management is an organizational competency. If the organizational strategy implies strategic changes and those changes are executed as projects, project management must be an organizational capability rather than a job skill. If project management is an organizational competency, it is required to define a training program within the organization to develop everyone's project management knowledge and abilities.

## Project Review and Recovery

Our consulting services are designed to provide with the best advice to help your organization or project. Our consulting approach includes an assessment designed to discover the root cause problems and device a range of appropriate solutions:

- **Assessment and Analysis.** Our consultants can help you identify the root causes for your project management problems, we help identify the real problem beyond the symptoms and effects that people usually complain. By identifying root causes we work with your team to analyze the problem from different perspectives and chart the desired level of practices, operations and capabilities under a project management maturity framework your organization should achieve.
- **Recommendations and Solutions.** We help you identify potential approaches to solve problems, we have a participative approach for the creation of ideas designed to build ownership of the solution; we recommend, based on our extensive practice, the best approach to implement the chose solution. We help you develop a long term strategy that will incorporate a roadmap and key milestones to monitor your progress and achieve the expected benefits; supplemented by the identification of short-term opportunities and quick wins to help alleviate the most pressing issues and challenges that need immediate attention.
- **Support and Implementation.** We can help your organization implement the identified solutions, develop a customized methodology that fits your organizational culture and allows for growth and flexibility. Supporting the implementation of the recommendations includes the services of training and coaching your staff on the new methodologies and processes designed for your organization. Rather than using generic course material, we customize our training content to fit your environment, including policies, forms and tools required for your teams to start applying their new skills immediately.

## Project Management Methodology

Our services also include the development of customized methodologies; by working with your organization we will assist you through the development of a customized project management manual that can be used as a guide to establish a common framework for all the projects. The result is a handbook which has your logo, your terminology, your tools, and other items unique to your organization.

The benefits of your own project management methodology include:

- Supports effective planning and control of projects.
- Documents your customized project management approach. Adapts to unique and general organizational needs.
- Establishes a process for communicating learning experiences.
- Enables continuous improvement of the project process. Establishes a process for maximum use of project resources.

PM4DEV provides the expertise and framework within which your guide is developed. Development of the project management guide is designed to leave the PM4DEV expertise with you. This service also ensures that responsibility for the process and its continuous improvement has been transferred to internal management.

The intent is for your organization to be self-supporting at the end of the process. The services include development of project management job descriptions and roles and responsibilities for project staff. The result is efficiency and effectiveness of project management, which drives the organizational behavior and enables more effective change management.

Our approach is to guide the development of the methodology and let your team make the critical decisions. This approach ensures there will be ownership of the final deliverables, a strategy that will make the implementation and adoption of the methodology a success.

# Consulting Services

PM4DEV can deliver flexible solutions tailored to the unique needs of your organization. Our consulting services will enable you to quickly take advantage of the many benefits of our project management methodology. By teaming with us, you will diminish implementation risk, ensure user adoption, and maximize your overall investment in PM4DEV solutions.

PM4DEV consultants understand how you do your work; we're uniquely positioned to help you achieve measurable success by utilizing a unified approach that combines:

- **Reliability.** PM4DEV works closely with you to ensure a successful project outcome. Our job isn't finished until we've achieved your goals and deliver the results you need
- **Expertise.** No one understands PM4DEV products like the people who build them. PM4DEV consultants have the necessary knowledge and resources to guarantee your project success.
- **Results.** Our proven processes and methodology were developed during successful engagements allowing PM4DEV professionals to work with maximum speed and efficiency.

Send us an e-mail to [info@pm4dev.com](mailto:info@pm4dev.com) for information on consulting services. Or schedule an interview with one of our representatives.